

NEWS

Hampton Business Center Wins officebroker.com Award for October

October's Business Center of the Month award goes to Hampton Business Center - a popular center located in Pembroke Pines, Florida.

Hampton Business Center first opened in 2009, and since then the team have been busy creating the ideal business environment for their clients. From boardrooms offering LCD TV technology to a professional greeting at reception, the center has come a long way in a relatively short time.

But what really stood out to Andy Haywood - officebroker.com's co-founder, President and award judge - was the excellent level of service offered by the Hampton team.

"It's clear that customer service is the number one objective at Hampton Business Center, and the team go out of their way to help clients in every way possible," commented Andy. "Not only are the team great to work with and prompt to react to our inquiries, they also offer a very high level of service for their clients.

"Their team are personable and friendly but professional - and we are always confident that any clients we refer to Hampton Business Center are going to be well looked after."

In the words of Adrian Morales, Hampton Business Center's Sales Manager: "Hampton Business Center is a state-of-the-art facility that offers every service a business might need. Customer service is our top goal, and we strive to provide the best service at the lowest prices."

He said: "Our services range from signing and receiving all mail/packages and then delivering them inside the offices, so our clients do not have to leave their office suites - it's the personal attention to detail that we look forward to the most.

"We assist our clients when they travel by making sure their clients are taken care of and that business is running as usual from managing phone calls to setting up meetings - we take care of it all."

As Adrian explains, Hampton have also partnered up with local companies, including mobile car wash firms and food service suppliers, so that clients do not have to leave their offices - generating more time for them to focus on their businesses.

"We offer any service that you can think of!" said Adrian. "If clients forget their keys on a specific day we will provide them with a replacement free of charge. If clients need computer equipment, we can provide that for the day. If they need computer services we have an in-house IT specialist."

The center prides itself on its open-door policy to make clients feel more comfortable, and being owner-operated, any issues are always resolved immediately. As Adrian explains, there is also a friendly, family atmosphere at the center.

"We provide a casual environment," he said. "Most of our clients would agree that our Business Center is catered specifically for each business but maintains a family-oriented feeling to it."

To assist businesses that are experiencing difficulty in the aftermath of the recession, Hampton Business Center provides some great 'little extras' - including free tea and coffee all day, free breakfast on Fridays, and special



The Hampton team L-R: Mailyn Gonzalez, Amarilys Guerrero, Fernando DaCosta, Liz DaCosta



Hampton Business Center

offers for first-time clients. The team also answer all calls with personalized greetings for every client, free of charge.

Numerous reviews on the center's profile page on officebroker.com shows glowing feedback from contented clients.

Edith Charpentier from Visiting Angels commented that she was "instantly impressed" with Hampton Business Center, referring to the clean and spacious offices, and the "very accommodating" nature of the staff, who she says are "great to work with".

"My experience has been very positive," she added. "I enjoy the easy access and hassle free work environment. I am really happy here and highly recommend their center."

Proving the popularity of the center, it is currently fully occupied and the team now have a waiting list of clients.

Commenting on receiving the award, Adrian said:

"We are extremely honored to be the Business Center of the Month of October. We have worked hard since we opened in 2009 and we continue to do so with our clients in mind.

"We would like to thank officebroker.com for this great opportunity and for helping us accomplish 100% occupancy. We appreciate your contribution in helping Hampton Business Center succeed."

Andy concluded that he was "very impressed" with the center, adding: "This is a superb and very worthy winner of our Business Center of the Month award. I look forward to continue working with them in the future."

Find out more about Hampton Business Center online at us.officebroker.com



Hampton Business Center - reception area